



PAMPLIN COLLEGE OF
BUSINESS
VIRGINIA TECH.

Hospitality and Tourism Management Major

Howard Feiertag Department of Hospitality and Tourism Management
Bachelor of Science in Business
For students graduating in calendar year 2021

University Policy 91 requires a student to make satisfactory academic progress towards a degree, see Footnote 1, in order to remain enrolled in the institution. Students are responsible for reading and understanding Policy 91, in accordance with Pamplin Policies (<http://www.pamplin.vt.edu/undergraduate-programs>)

FRESHMAN YEAR (31 Semester Hours Required)

| | F | SP |
|---|----------|-----------|
| ACIS 1504 Introduction to Business Analytics and Business Intelligence ^{1,2} | 3 _____ | |
| Area 1: COMM 1015-1016 Communication Skills or ENGL 1105-1106 First Year Writing | 3 _____ | 3 _____ |
| Area 5: MATH 1525-1526 Elementary Calculus with Matrices ^{1,2} | 3 _____ | 3 _____ |
| Area 4 Scientific Reasoning and Discovery | 3 _____ | 3 _____ |
| PSYC 1004 OR SOC 1004 Introduction Psychology or Sociology | 3 _____ | |
| Free Elective | | 3 _____ |
| HTM Elective (Consider HTM 1414) ⁷ | | 3 _____ |
| Area 6 Creativity and Aesthetic Experience | | 1 _____ |

SOPHOMORE YEAR (33 Semester Hours Required)

| | F | SP |
|---|----------|-----------|
| ACIS 2115-2116 Principles of Accounting ^{1,2} | 3 _____ | 3 _____ |
| BIT 2405 – 2406 Quantitative Methods ^{1,2} | 3 _____ | 3 _____ |
| Area 3: ECON 2005-2006 Principles of Economics ^{1,2} | 3 _____ | 3 _____ |
| Area 2: Ideas, Cultural Traditions and Values | 3 _____ | 3 _____ |
| Free Elective | 3 _____ | |
| COMM 2004 Public Speaking or if COMM 1015-1016 completed, then elective ⁵ | | 3 _____ |
| Area 7: Critical Issues in a Global Context (Recommend HTM 2454 Travel & Tourism Management – will count for both Area 7 and HTM elective) | | 3 _____ |

JUNIOR YEAR (31 Semester Hours Required)

| | F | SP |
|---|----------|-----------|
| #FIN 3104 Introduction to Finance ² | 3 _____ | |
| #BIT 3414 Operations and Supply Chain Management ² | | 3 _____ |
| #HTM 3414 <i>Food Production, Purchasing and Management</i> | 4 _____ | |
| #FIN 3054 Legal and Ethical Environment of Business ² | | 3 _____ |
| #MGT 3304 Management Theory & Leadership Practice ² | 3 _____ | |
| #MKTG 3104 Marketing Management ² | 3 _____ | |
| #HTM 3524 <i>Lodging Management</i> | 3 _____ | |
| #HTM 3444 <i>Financial Management & Cost Control for Hospitality Organizations</i> (Co req: FIN 3104; Pre: ACIS 2116, ECON 2006) | | 3 _____ |
| #HTM Elective (See Areas of Emphasis and advisor for guidance) ⁷ | | 3 _____ |
| #HTM Elective (See Areas of Emphasis and advisor for guidance) ⁷ | | 3 _____ |

SENIOR YEAR (30 Semester Hours Required)

| | F | SP |
|---|----------|-----------|
| #HTM 4964 <i>Field Study</i> (Pre: 2 of 3, HTM 3414, HTM 3524, or HTM 3444 & 300 hours approved industry experience) (consider taking preceding summer) | 3 _____ | |
| #MGT 4394 <i>Strategic Management</i> ^{2,6} | | 3 _____ |
| #HTM 4414 <i>Food and Beverage Management</i> (Pre: HTM 3414) | 3 _____ | |
| #HTM 4464 <i>Human Resources Management in Hosp Industry</i> (Pre: MGT 3304) | | 3 _____ |
| #HTM 4454 <i>Hospitality Revenue Management</i> (Pre: HTM 3444) | 3 _____ | |
| #HTM Elective (See Areas of Emphasis and Advisor for guidance) ⁷ | | 3 _____ |
| Elective | 3 _____ | 3 _____ |
| Elective | 3 _____ | 3 _____ |

Total Credits

* HTM Core Courses in Italics

HTM Electives - 12 hours required – 6 hours must be at the 3000 or 4000 level

| | | | |
|-----------|--|-----------|---|
| HTM 1414 | Introduction to HTM (3) | #HTM 3114 | Special Topics in Hospitality & Tourism Studies (3) |
| HTM 2314 | International Business (3) | #HTM 3244 | Franchising for the Service Industries (3) |
| #HTM 2434 | Hospitality Sales (3) | #HTM 3424 | Events Management (3) ³ Also satisfies Area 6 requirement |
| #HTM 2454 | Travel & Tourism Management (3) also satisfies Area 7 requirement | #HTM 3464 | Hospitality & Tourism Research Methods (3) |
| #HTM 2464 | Introduction to Service (3) | #HTM 3484 | Socio-Cultural Impacts of Tourism (3) ³ Also satisfies Area 2 requirement |
| #HTM 2474 | Introduction to Meeting and Convention Management (3) | #HTM 3954 | Study Abroad (3) |
| #HTM 2514 | Catering Management (3) | #HTM 4354 | Information Technology and Social Media in Hospitality and Tourism (3) |
| #HTM 2954 | Study Abroad (3) | #HTM 4444 | Winery Tourism (3) |
| #HTM 3044 | Private Club Management (3) | #HTM 4484 | International Tourism (3) |

GENERAL INFORMATION

This check sheet applies to students completing their degrees in calendar year 2021. A total of 125 semester hours is required for graduation. Any exceptions to this curriculum must be approved by the student's Department Head and the Pamplin College of Business Associate Dean for Undergraduate Programs.

Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six semester hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count toward the hours required for graduation. Please consult the Undergraduate Catalog for details

Transferring courses: Additional requirements and procedures for transferring courses are available in the Undergraduate Catalog and the Pamplin College of Business form, "Authorization to Take Courses Elsewhere."

Overall and In-Major GPA: Students must have an overall GPA of at least a 2.0 and in-major GPA of at least a 2.0 to graduate. Courses used to calculate the in-major GPA are noted with a # (e.g. #HTM 3414).

FOOTNOTES

1. Satisfactory progress toward a degree: Upon having attempted 72 semester credits (students who entered Pamplin as freshmen), or 90 semester credits (students who transferred into Pamplin), a student must: (1) achieve no grade lower than a C- in Math 1525 and 1526 (or acceptable equivalents); ACIS 1504, 2115, and 2116; BIT 2405 and 2406; ECON 2005 and 2006, and (2) achieve a minimum GPA of 2.0 in the combination of courses previously listed. Students who have not met the requirements will be notified upon reaching 72 credits (or 90 credits for transfer students) that they must complete any missing courses during the next term of enrollment to rectify any deficiencies. Failing to do so will result in a student being required to transfer to another college at Virginia Tech. This policy is strictly enforced.
2. Graduation requirement: A student must achieve a grade of C- or better in the business core courses (ACIS 1504, MATH 1525-1526, ACIS 2115-2116, BIT 2405-2406, ECON 2005-2006, BIT 3414, FIN 3104, MGT 3304, MKTG 3104, FIN 3054, and MGT 4394). A grade of C- or better must be earned in BIT 3414, FIN 3104, MGT 3304, and MKTG 3104 before taking MGT 4394. FIN 3054 may be taken at the same time as MGT 4394, however, the student must earn the specified grade or repeat the course and earn a C- or better before a business degree can be earned.
3. If a student is taking this course to meet the CLE requirement and the HTM elective requirement, the student will need to take a free elective(s) to meet the 125 hour requirement.
5. COMM 2004 Public Speaking is required for all business majors who do not take COMM 1015-1016. It may be completed in the sophomore, junior or senior year.
6. Students must have senior status (90 hours), and have completed their junior and senior pre-requisite courses. Pre: MGT 3304, MKTG 3104, FIN 3104, BIT 3414. Coreq: FIN 3054. For the section of this course for HTM majors only, additional pre-requisites apply: Pre: HTM 3444, 3524, Coreq: HTM 4464, 4414.
7. HTM students must take 4 HTM Electives (12 hours) to graduate. Two of four must be 3XXX or 4XXX. See page 3 and your advisor to develop an area of emphasis.

Progress Towards Degree

Satisfactory progress toward the Bachelor of Science in Business in the Hospitality and Tourism Management Department requires that:

1. Upon having attempted 72 semester credit hours (including transfer, advanced placement, advanced standing, credit by examination) students must have completed at least one of the following HTM core courses: HTM 3414, 3524 or 3444.
2. Upon having attempted 95 semester credit hours (including transfer, advanced placement, advanced standing, credit by examination) students must have completed at least two of the following HTM core courses: HTM 3414, 3524 or 3444.
3. Upon having attempted 110 semester credit hours (including transfer, advanced placement, advanced standing, credit by examination) students must have completed at least four of the HTM core courses (core courses do not include HTM electives).

The first semester a failure to fulfill these in-major requirements occurs a registration hold may be placed on your records and you will be required to meet with your College of Business undergraduate advisor to discuss your lack of satisfactory progress and work out a plan to get back on track.

Failure to meet the above requirements for two consecutive semesters will result in the student being requested to leave the major and have his/her registration blocked until they change to a major outside of HTM.

Areas of Emphasis

It is not required to complete all classes within the emphasis. An emphasis does not need to be declared. These are for guidance in selecting electives to help with your career interests.

Hospitality Operations Management

HTM 1414 Introduction to HTM
HTM 2464 Introduction to Service
HTM 2434 Hospitality Sales
HTM 2474 Intro to Meetings & Convention Mgt
HTM 3044 Private Club Management
HTM 3244 Franchising for the Services Industries
HTM 4354 IT & Social Media in Hosp & Tourism

Restaurant and Food Management

HTM 1414 Introduction to HTM
HTM 2464 Introduction to Service
HTM 2514 Catering Management
HTM 3244 Franchising for the Services Industries
HTM 4354 IT & Social Media in Hosp & Tourism
HTM 3424 Events Management³
HTM 4444 Winery Tourism

Global Tourism Management

HTM 1414 Introduction to HTM
HTM 2454 Travel and Tourism Management
HTM 3484 Socio-Cultural Impacts of Tourism³
HTM 4484 International Tourism
HTM 2954/3954 Study Abroad
HTM 4444 Winery Tourism
HTM 3464 Hospitality & Tourism Research Methods

Hospitality Event Management

HTM 1414 Introduction to HTM
HTM 2434 Hospitality Sales
HTM 2464 Introduction to Service
HTM 2474 Intro to Meetings & Convention Mgt
HTM 2514 Catering Management
HTM 3424 Events Management³
HTM 4444 Winery Tourism