

**PAMPLIN COLLEGE OF BUSINESS
DEPARTMENT OF MANAGEMENT
Minor: Entrepreneurship—New Venture Growth (ENVG)
For students graduating in calendar year 2018**

Admission Requirements and Procedures: The Entrepreneurship—New Venture Growth Minor is open to all university students in good academic standing. Admission will be competitive and will be based on the following criteria:

- Minimum 2.00 overall GPA;
- Completion of two CLE Area 5 Quantitative and Symbolic Reasoning courses or admission to the Innovate living-learning community;
- Written statement of interest in the entrepreneurial purpose associated with new venture growth (1 page) or admission to the Innovate living-learning community
- Submission of this application to Undergraduate Programs (1046 Pamplin Hall);

Decisions will be made within ten to fourteen business days, and the applicant will then be notified by email.

Name _____ Student Number _____

Address _____ Major(s) _____

_____ Phone _____

Email _____ Level (Fresh/Soph/Jr/Sr.) _____

Semester hours completed at VT: _____ Overall GPA _____

CLE Area 5 Courses (grade) _____

To complete the Entrepreneurship—New Venture Growth Minor, students accepted in the minor must **complete the 18 hours of required and elective courses** listed in sections A, B, and C below **with an average GPA of 2.0**. The minor will be noted on the student's transcript.

A. <u>REQUIRED COURSES (6 hours)</u>	CREDITS	GRADE	TERM
Must take both courses:			
MGT 3064: Cornerstones of Entrepreneurship and Innovation	3	_____	_____
MGT 4064: Developing Entrepreneurial Ventures (Pre:3064)	3	_____	_____
B. <u>BUSINESS RESTRICTED ELECTIVE COURSES (6 hours)¹</u>			
Select two of the following:			
BIT 3414: Operations and Supply Chain Management (Pre: 2406)	3	_____	_____
FIN 3074: Legal, Ethical, and Financing Issues for Entrepreneurs	3	_____	_____
FIN 3104: Introduction to Finance (Pre: ACIS 2115, BIT 2405, ECON 2005)	3	_____	_____
MGT 3304: Management Theory and Leadership Practice	3	_____	_____
MKTG 3104: Marketing Management ²	3	_____	_____
C. <u>RESTRICTED ELECTIVE COURSES (6 hours)³</u>			
Select two of the following:			
AAEC (MGT) 3454: Small Business Management and Entrepreneurship (Pre: 2434 or ACIS 2115 or MGT 3064)	3	_____	_____
AAEC 4404: Agricultural Management and Problem Solving (Pre: 3454)	3	_____	_____
ACIS 4214: Cost Planning and Control (Pre: 2116, 2504, BIT 2405)	3	_____	_____

	CREDITS	GRADE	TERM
CHE (MKTG) 4144: Business and Marketing for the Process Industries (Pre: Econ 2005)	3	_____	_____
CMDA 3654: Intro Data Analytics & Visualization	3	_____	_____
CS 3604: Professionalism in Computing	3	_____	_____
CS 4244: Internet Software Development (Pre: 3214) ⁴	3	_____	_____
CS 4624: Multimedia, Hypertext and Information Access	3	_____	_____
CS 4644: Creative Computing Studio (Pre: 3724) ⁴	3	_____	_____
CS 4704: Software Engineering (Pre: 3704) ⁴	3	_____	_____
ENGL 3774: Business Writing	3	_____	_____
ENGL 4814: Developing Online Content (Pre: 3804, 3844)	3	_____	_____
FIN 4234: Venture Capital and Investment Banking (Pre: 3144, 3154)	3	_____	_____
HTM 3244: Franchising for the Services Industries	3	_____	_____
HTM 4424: Events Management	3	_____	_____
IDS 4044: Professional Practice & Entrepreneurship	2	_____	_____
ISE 4015: Management Systems Theory, Applications and Design ⁵	3	_____	_____
ISE 4304: Global Issues in Industrial Management	3	_____	_____
MGT 3754: Management Internship and Career Development (Pre: 3304 or 3064) ⁶	3	_____	_____
MGT 4084: Management Consulting (Pre: 3304)	3	_____	_____
MGT 3074: Social Entrepreneurship (Pre: 3064)	3	_____	_____
MGT 4094 (ENGE 4094; IDS 4094): Managing Technology Commercialization	3	_____	_____
MKTG 4254: Product and Price Management (Pre:3104 or 3104H) ²	3	_____	_____
MKTG 4304: Marketing Communications (Pre: 3104 or 3104H) ²	3	_____	_____
MKTG 4354: Marketing Channels and Logistics (Pre: 3104 or 3104H, BIT 2405, BIT 2406) ²	3	_____	_____
MKTG 4144 (CHE 4144): Business and Marketing Strategies for the Process Industries (Pre: ECON 2005) ²	3	_____	_____
MKTG 4454: Sales Force Management (Pre: 4554, 3104 or 3104H) ² – SPRING ONLY	3	_____	_____
SBIO 2104: Principles of Packaging	3	_____	_____
SBIO 2614: Introduction to Forest Products Marketing	3	_____	_____
SBIO 3004: Sustainable Nature-based Enterprises	3	_____	_____
SBIO 3445: Entrepreneurial Wood Design and Innovation	3	_____	_____
SBIO 3446: Entrepreneurial Wood Design and Innovation	3	_____	_____
SBIO 3454: Society, Sustainable Biomaterials, and Energy	3	_____	_____
SBIO 3464: Forest Products Business Systems (Pre: 2514)	3	_____	_____
SBIO 3554: Sustainable Biomaterials Enterprises (Pre:1234)	3	_____	_____

Notes:

- 1: Non-Business majors will require instructor approval.
- 2: Access to MKTG courses will be on a space available basis.
- 3: Cross listed or jointly offered courses can only be taken once to count as credit towards the minor.
- 4: Non-CS majors will require instructor approval.
- 5: Non-ISE majors will require instructor approval.
- 6: MGT 3754 Management Internship will only be accepted for the minor when the topic is "Entrepreneurship".

(Updated: January 2016; master copy: Gautier, Dept. of MGT 231-6353)