

**Virginia Polytechnic Institute & State University
Pamplin College of Business
Bachelor of Science in Real Estate
Major in Real Estate
For Students Graduating in Calendar Year 2018**

Part I. UNIVERSITY, COLLEGE, AND DEPARTMENT CLE (34 hours)*

* The total number of credit hours will vary depending upon whether Curriculum for Liberal Education courses are used to meet specific requirements in Part II. Some Curriculum for Liberal Education courses may also fulfill departmental requirements, but the credit hours may not be counted twice. 120 credit hours are required for graduation.

(CLE Area 1) (Writing and Discourse)	COMM 1015-6 ¹	3____, 3____
(CLE Area 2) (Ideas, Cultural Traditions, and Values)		3____, 3____
(CLE Area 3) (Society and Human Behavior) ²	ECON 2005-6 or AAEC 1005-6	3____, 3____
(CLE Area 4) (Scientific Reasoning and Discovery)		3____, 3____
(CLE Area 5) (Quantitative and Symbolic Reasoning)	Calculus recommended	3____, 3____
(CLE Area 6) (Creativity and Aesthetic Experience)		1____
(CLE Area 7) (Critical Issues in a Global Context)		3____

Part II. DEGREE REQUIREMENTS

A. Real Estate Major Requirements (40 credit hours min.)

REAL 1004	Discovering Real Estate	2____
UAP 2004	Principles of Real Estate	3____
REAL 2014	Careers in Real Estate (Co: UAP 2004)	1____
REAL 3014	Professional Dev in Real Estate Seminar (Pre: UAP 2004, REAL 2014)	1____
REAL 3024	Applied Real Estate Development (Co: REAL 3014)	3____
REAL 4075-4076	Real Estate Studio (Pre: REAL 3024) ³	3____, 3____
AAEC 4754	Real Estate Law	3____
AHRM 2674	Multifamily Property Management and Operations	3____
FIN 3134	Financial Analytics ⁴	3____
ENGL 3774 ⁵	Business Writing	3____

Choose at least three: 3____, 3____, 3____

AAEC 4764	Real Estate Appraisal
AHRM 4684	Managing and Leasing Commercial Properties
BC 2014	Construction Principles I
FIN 4154	Real Estate Finance (Pre: FIN 3134)
MKTG 4734	Real Estate Marketing

B. Restricted Electives (21 hours; at least 50% at the 3000 or 4000 level)

- Students must have a restricted elective plan of study signed by their real estate advisor comprised of courses that form a focused area of study in the real estate profession.
- Students who are double majors may substitute courses from their other major for restricted electives as long as the courses are not real estate requirements (listed above).

_____	3____	_____	3____	_____	3____
_____	3____	_____	3____	_____	3____
_____	3____	_____	3____	_____	3____

Part III. FREE ELECTIVES

A. Free Electives (At least 25 hours or number needed to complete 120 hours)

_____	3____	_____	3____	_____	3____
_____	3____	_____	3____	_____	3____
_____	3____	_____	3____	_____	1____

NOTES:

Pre-requisites: Some courses required for this major have prerequisites. Please refer to the Undergraduate Course Catalog or consult your advisor for information about prerequisites.

Foreign Language Requirement: Students who do not successfully complete at least two units of a single foreign language, classical language or American Sign Language during high school must successfully complete six semester hours of a single college level foreign or classical language at the college level. Such semester hours are in addition to those normally required for graduation. Please see the Undergraduate Catalog for details.

¹ Or take ENGL 1105-6 First-Year Writing, COMM 2004 Public Speaking (Pre: So.) is required for any students not taking COMM 1015-6.

² One of which must be ECON 2005 or AAEC 1005

³ REAL 4075 is a prerequisite for REAL 4076.

⁴ FIN 3134 Financial Analytics Pre: (ECON 2005 or ECON 2025H), ACIS 2115, (BIT 2405 or STAT 3005 or STAT 3604 or STAT 4604 or STAT 4705 or STAT 4714) or (STAT 3615, STAT 3615). Co: ACIS 2504.

⁵ Or take ENGL 3764: Technical Writing.

*See real estate advisor for approved substitutions.

GPA: In major calculation is from required AAEC, AHRM, BC, FIN, MKTG, REAL, and UAP classes. An overall GPA of at least 2.0 is required to meet the University's minimum standard for good academic standing. Overall and in-major GPA's of at least 2.00 are required for graduation.

Satisfactory progress: By the end of the academic year in which the student has attempted 72 hours (including transfer, advanced placement, advanced standing and credit by examination), "satisfactory progress" will consist of 1) an overall GPA of at least 2.0; 2) at least 24 credits that apply to the University Curriculum for Liberal Education, and 3) 9 semester credits of departmental requirements.