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Pamplin College of
Business

Pamplin College of Business
Department of Management
Bachelor of Science in Business
MAJOR: MANAGEMENT

Option 3: Management Consulting and Analysis (MCA) Option
For students graduating in calendar year 2016

University Policy 91 requires a student to make satisfactory academic progress towards a degree, see Footnote 1, in order to remain enrolled in the institution. Students are responsible for reading and understanding Policy 91, in accordance with Pamplin Policies (<http://www.undergrad.pamplin.vt.edu/>).

FRESHMAN YEAR (32 Semester Hours Required)

	F	SP
ACIS 1504 Introduction to Business Information Systems ¹	3 _____	
ENGL 1105-1106 First-Year Writing or COMM 1015-1016 Communication Skills	3 _____	3 _____
MATH 1525-1526 Elementary Calculus with Matrices (Area 5) ^{1,6}	3 _____	3 _____
Area 4: Scientific Reasoning and Discovery	3 _____	3 _____
PSYC 1004 <u>OR</u> SOC 1004 Introductory Psychology or Sociology	3 _____	
Area 3: Society and Human Behavior ²		3 _____
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Free Electives ⁵	1 _____	1 _____

SOPHOMORE YEAR (33 Semester Hours Required)

	F	SP
ACIS 2115-2116 Principles of Accounting ¹	3 _____	3 _____
BIT 2405-2406 Quantitative Methods ¹	3 _____	3 _____
ECON 2005-2006 Principles of Economics ^{1, 5}	3 _____	3 _____
Area 2: Ideas, Cultural Traditions and Values	3 _____	3 _____
COMM 2004 Public Speaking ³ or if COMM 1015-6, then Non-Business Free Elective	3 _____	
ACIS 2504 Personal Computers in Business		3 _____
Free Electives (at least one hour of which must be an Area 6 course) ⁴	3 _____	

JUNIOR YEAR (30 Semester Hours Required)

	F	SP
# MGT 3304 Management Theory & Leadership Practice *	3 _____	
# MKTG 3104 Marketing Management	3 _____	
# FIN 3104 Introduction to Finance	3 _____	
# FIN 3055 Legal Environment of Business	3 _____	
# MGT 3604 Managerial Analytics (Pre: ACIS 2504, Co-Req: MGT 3304)		3 _____
# BIT 3414 Operations and Supply Chain Management		3 _____
# MGT 3324 Organization Behavior (Co-Req: MGT 3304)		3 _____
Free Electives ⁴		9 _____

***Should take this course the first semester of junior year to graduate within eight semesters**

SENIOR YEAR (30 Semester Hours Required)

	F	SP
# MGT 4334 Ethical Leadership and Corporate Social Responsibility (Pre: MGT 3304)	3 _____	
# MGT 4344 Productivity and Quality Leadership (Pre: MGT 3304, MGT 3324, BIT 3414)		3 _____
# MGT 4394 Strategic Management (Pre: MGT 3304, MKTG 3104, FIN 3104, BIT 3414, Co-Req: FIN 3055)		3 _____
# Management Option Courses (as indicated on next page)	6 _____	3 _____
Free Electives ⁴	6 _____	6 _____

Option 3: Management Consulting and Analysis (MCA) (9 Semester Hours)

MGT 3614 Strategy & Competition Analytics (Co-Req: MGT 3604) (3 hours)

MGT 4084 Management Consulting (Pre: MGT 3304, 3614) (3 hours)

One course from MCA Option List (3 hours)

MCA Option List Courses:

ACIS 4194: Analysis of Financial Statements (Pre: FIN 3134 or ACIS 4194)

MGT 3334: Managing Human Resources (Pre: MGT 3304)

MGT 3314: International Business

MGT 4314: International Management

MGT 3754: Management Internships & Career Development (Pre: MGT 3304)⁷

Management courses which can be taken as free electives:

MGT 3344 Employee & Labor Relations (Pre: MGT 3304)

MGT 3424 Human Resource Staffing & Development (Pre: MGT 3304)

MGT 3444 Diversity in the Workplace: Issues for Organizations

MGT 3754 Management Internships & Career Development (Pre: MGT 3304)⁷

MGT 3064 Cornerstones of Entrepreneurship & Innovation

MGT 4064 Developing Entrepreneurial Ventures (Pre: MGT 3064)

MGT 4324 Business and Professional Ethics (PHIL 4324)

MGT 4414 Compensation & Performance Management (Pre: MGT 3304)

MGT 3074 Social Entrepreneurship (Pre: MGT 3064)

GENERAL INFORMATION

A total of 125 semester hours is required for graduation.

In-Major GPA: The GPA in the Management Major includes all junior and senior College of Business Core Courses, all required Management courses, and Management option courses. These courses are marked with #.

Transferring courses: At least 50% of all Business credits taken in ACIS, BIT, FIN, HTM, MGT, and MKTG required for the degree must be taken at Virginia Tech. Additional requirements and procedures for transferring courses are available in the University Catalog and the Pamplin College of Business form, "Authorization to Take Courses Elsewhere."

Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six semester hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count toward the hours required for graduation. Please consult the Undergraduate Catalog for details.

Satisfactory Progress: Requirements for entering and remaining in this restricted major: 1) Completion of and minimum GPA of 2.5 in ACIS 1504, ECON 2005, MATH 1525 and 1526; 2) Min 2.0 GPA overall. Applicants are considered on a competitive GPA and space available basis; 3) Min 2.5 GPA in all ACIS, ECON, and BIT lower division courses. For all students in the Management Major having attempted 72 semester hours, students must maintain both an in-major GPA of 2.0 or better, and an overall GPA of 2.0 or better. Any student whose GPA falls below this standard will have one semester to regain an in-major and overall GPA of 2.0 or better. Failing to achieve this standard for any two semesters will result in having the student requested to leave the major and having his/her registration blocked until they file a change of major. In-major credits are designated by the # on the departmental checksheet.

FOOTNOTES

- ¹ Satisfactory progress toward a degree: Upon having attempted 72 semester credits (students who entered Pamplin as freshmen), or 90 semester credits (students who transferred into Pamplin), a student must: (1) achieve no grade lower than a C- in Math 1525 and 1526 (or acceptable equivalents); ACIS 1504, 2115, and 2116; BIT 2405 and 2406; ECON 2005 and 2006, and (2) achieve a minimum GPA of 2.0 in the combination of courses previously listed. Students who have not met the requirements will be notified upon reaching 60 credits (or 72 credits for transfer students) that they have one semester of enrollment (fall or spring) to rectify any deficiencies. Failing to do so will result in a student being required to transfer to another college at Virginia Tech. This policy is strictly enforced.
- ² Social science courses should be selected from any courses in Economics (beyond Principles), Geography, History (except 1024, 1025, 1026, and 2054), International Studies, Political Science (except 3015-3016), Psychology, and Sociology; or any course approved for Area 3 of the Curriculum for Liberal Education.
- ³ COMM 2004, Public Speaking, is required for all Business majors who did not take COMM 1015-1016. It may be completed in the sophomore, junior or senior year.
- ⁴ Free electives must include at least one hour from the Curriculum for Liberal Education Area 6: Creativity and Aesthetic Experience. The Curriculum for Liberal Education Area 7: Critical Issues in a Global Context may be used to meet another requirement or taken as a free elective.
- ⁵ ECON 2005 and 2006 will satisfy the Curriculum for Liberal Education Area 3: Society and Human Behavior.
- ⁶ Equivalent Math courses may be substituted to complete the Curriculum for Liberal Education in Area 5: Quantitative and Symbolic Reasoning
- ⁷ This applies when an internship is in the area of management consulting, and it is approved by the instructor. Otherwise MGT 3754 can count as a free elective.

(Updated: May 2014; master copy: Gautier, Dept. of MGT 231-6353)

Approved
J. H. Lee
10/20/2014