

**Virginia Polytechnic Institute & State University**  
**College of Architecture and Urban Studies**  
**Bachelor of Science in Real Estate**  
**Major in Real Estate**  
**For Students Graduating in Calendar Year 2017**

**Part I. UNIVERSITY, COLLEGE, AND DEPARTMENT CLE (34 hours)\***

\* The total number of credit hours will vary depending upon whether Curriculum for Liberal Education courses are used to meet specific requirements in Part II. Some Curriculum for Liberal Education courses may also fulfill departmental requirements, but the credit hours may not be counted twice. 120 credit hours are required for graduation.

(CLE Area 1) (Writing and Discourse)	COMM 1015-6 <sup>1</sup>	3	3
(CLE Area 2) (Ideas, Cultural Traditions, and Values)		3	3
(CLE Area 3) (Society and Human Behavior)	ECON 2005-6 or AAEC 1005-6	3	3
(CLE Area 4) (Scientific Reasoning and Discovery)		3	3
(CLE Area 5) (Quantitative and Symbolic Reasoning)	Calculus recommended	3	3
(CLE Area 6) (Creativity and Aesthetic Experience)		1	
(CLE Area 7) (Critical Issues in a Global Context)		3	

**Part II. DEGREE REQUIREMENTS**

**A. Real Estate Requirements (38 hours)**

UAP 2004	Principles of Real Estate	3	
REAL 2014	Careers in Real Estate (Co: UAP 2004)	1	
REAL 3014	Professional Dev in Real Estate Seminar (Pre: UAP 2004, REAL 2014)	1	
REAL 3024	Applied Real Estate Development (Co: REAL 3014)	3	
REAL 4075-4076	Real Estate Studio (Pre: REAL 3024) <sup>2</sup>	6	
AAEC 4754	Real Estate Law	3	
AAEC 4764	Real Estate Appraisal	3	
AHRM 2674	(2676) Multifamily Property Management and Operations	3	
AHRM 4684	Managing and Leasing Commercial Properties	3	
BC 2014	Construction Principles I	3	
FIN 3134	Finance Concepts and Skills (Pre: ACIS 2115, BIT 2405 and ECON 2005)	3	
FIN 4154	Real Estate Finance (Pre: FIN 3134)	3	
MKTG 4734	Real Estate Marketing	3	

**B. Communication Requirements (6 hours; required in addition to CLE requirements)**

COMM 2004 <sup>3</sup>	Public Speaking	3	
ENGL 3774 <sup>4</sup>	Business Writing	3	

**C. Restricted Electives (21 hours; at least 50% at the 3000 or 4000 level)**

- Students must have a restricted elective plan of study signed by their real estate advisor comprised of courses that form a focused area of study in the real estate profession.
- Students who are double majors may substitute courses from their other major for restricted electives as long as the courses are not real estate requirements (listed above).

_____	3	_____	3	_____	3
_____	3	_____	3	_____	3
_____	3	_____		_____	

**Part III. FREE ELECTIVES**

**A. Free Electives (At least 21 hours or number needed to complete 120 hours)**

_____	3	_____	3	_____	3
_____	3	_____	3	_____	3
_____	3	_____		_____	

**NOTES:**

**Pre-requisites:** Some courses required for this major have prerequisites. Please refer to the Undergraduate Course Catalog or consult your advisor for information about prerequisites.

**Foreign Language Requirement:** Students who do not successfully complete at least two units of a single foreign language, classical language or American Sign Language during high school must successfully complete six semester hours of a single college level foreign or classical language at the college level. Such semester hours are in addition to those normally required for graduation. Please see the Undergraduate Catalog for details.

**GPA:** In major calculation is from required AAEC, AHRM, BC, FIN, MKTG, REAL, and UAP classes. An overall GPA of at least 2.0 is required to meet the University's minimum standard for good academic standing. Overall and in-major GPA's of at least 2.00 are required for graduation.

**Satisfactory progress:** By the end of the academic year in which the student has attempted 72 hours (including transfer, advanced placement, advanced standing and credit by examination), "satisfactory progress" will consist of 1) an overall GPA of at least 2.0; 2) at least 24 credits that apply to the University Curriculum for Liberal Education, and 3) 9 semester credits of departmental requirements.

<sup>1</sup> Or take ENGL 1105-6 First-Year Writing.

<sup>2</sup> REAL 4075 is a prerequisite for REAL 4076.

<sup>3</sup> Free elective if COMM 1015-6 is taken to fulfill CLE Area 1.

<sup>4</sup> Or take ENGL 3764: Technical Writing.